THE FUTURE OF FOOD BANKS IN EUROPE

Quantifying the Impact of European Food Banks



2 MARCH / 2020 BRUSSELS













This event has received financial support from the European Union through the Grant Agreement SANTE/2019/E1/FEBA/SI2.823068.

The opinions expressed in this event do not necessarily reflect the official position of the European Commission



# Welcome to Brussels!





# 1.1

# **Welcome & Introduction**

Angela Frigo, Secretary General FEBA





"The Future of Food Banks in Europe. Preparing the 20's"

# The future of Food Banks in Europe Preparing the '20s



# What are the trends that will shape our network of Food Banks in the nearby future?

It is essential to know the trends that are affecting the complex food system, including Food Banks, in order to strengthen and make them "future-proof".

#### How can FEBA support the roles of European Food Banks?

Sharing of best practice and knowledge, building members' expertise, recording and disseminating the impact of Food Banks, quantifying and qualifying the daily activity, in order to reinforce the credibility and efficacy of FEBA and its members.

#### Key activities timeline



#### A three-year approach

- YEAR 1 Expand knowledge and improve the skills

  November 2018 November 2019

  The activities of Year 1 were financed thanks to a grant from DG Sante, European Commission and a co-funding from FEBA.
- YEAR 2 Quantify and qualify the impact of European Food Banks pilot phase February 2020 February 2021
  The activities of Year 2 are financed thanks to a grant from DG Sante, European Commission and a co-funding from FEBA.
- **YEAR 3** Quantify and qualify the impact of European Food Banks 2021 2022



# YEAR 1 Expand knowledge and improve the skills

#### Sharing best practice and information



# To foster a knowledge about the evolution of the food supply chain and the model of FBs.

**OBJECTIVE**: increasing the expertise of FEBA members and ensuring that they are effective and professional food redistribution partners to the food supply chain industry, focusing on the <u>economic</u>, <u>environmental</u>, <u>nutritional</u> and <u>social benefits</u> generated by their daily activity.

**24 out of 28 FEBA Members** expressed their commitment to take part in the activities.

#### Implemented activities





Activity 1: Skill-sharing session on **"Food Rescue: The Future of Food Donation"** organized by FEBA in collaboration with FoodCloud Hubs on **10-11 December 2018** in **Dublin** Read the report <u>here</u>



Activity 2: Training session on "Impactful data for social good" organized by FEBA on 4-5 February 2019 in Brussels

Read the report <a href="here">here</a>



Activity 3: **Food Bank Leadership institute** (FBLI) organized by GFN in collaboration with FEBA on **25-27 March 2019** in **London**Read the programme <a href="here">here</a>



Activity 4: Skill-sharing session on "**Partnerships for the SDG 12.3**" organized by FEBA in collaboration with FBAO in **November 2019** in **Milan** Read the report here



# YEAR 2 Quantify and qualify the impact of European Food Banks Pilot phase



"Without data you're just another person with an opinion."

W. Edwards Deming,
 Data Scientist







International Day of Awareness on Food Loss and Waste

# Act local, share global

#### Data collection and digital transformation



#### Challenges

- ✓ Sharing a standardized and consistent methodology for data collection across Food Banks;
- Assessing the impact of Food Banks taking into consideration the economic, environmental, nutritional, and social impacts;
- Defining how to make sense of the information of impact management and measurement;
- Encouraging digital transformation within our membership.

#### Rollout



#### Three milestones

- Definition of common KPIs, dataset structure and data collection strategies;
- 2. Development of the Observatory on food donation;
- 3. Promotion and dissemination of the Observatory on food donation

#### **Leading Team**









**Anna Oggioni** 



**Charlotte Daneau** 



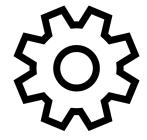
Valentina D'Arrigo



**Laura Gavinelli, Ph.D.**Management consultant and trainer



**Fabio Fraticelli, Ph.D.** COO, TechSoup



**Development Team** 

#### **Timeline**



- 2 March 2020, Brussels: Kick-off meeting (All Members)
- 6-7 April 2020, Dublin: meeting in presence\*
- 23-25 April 2020, Berlin: presentation of mid-term results at FEBA Annual Convention 2020
- May 2020: online meeting\*
- 22-23 June 2020, Madrid: meeting in presence\*
- July 2020: online meeting\*
- 14-15 September 2020, Vienna: meeting in presence\*
- October 2020: online meeting\*
- November 2020: online meeting\*
- 10-11 December 2020: Final meeting (All Members)



# 1.2

# Measuring performance: from goals to indicators

Laura Gavinelli, Ph.D.

Management consultant and trainer

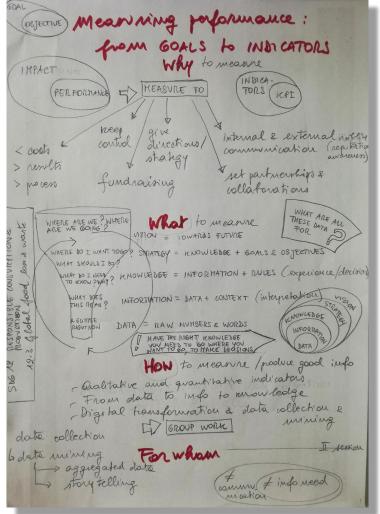


#### **Agenda**

#### Don't go into panic!

Measuring what Food Banks do is key...

- 1. Ok, but why? What are data for?
- 2. What should we measure?
- 3. **How** can we collect the right data?
- 4. And for whom should we collect them? Only for us?







#### 1. Why should we measure? What are data for?

#### FEBA model



Report. The future of food banks in Europe. Impactful data for social good. Skill-sharing session, Brussels, 4-5 Feb. 2019: p. 5

Currently FEBA **collects data** – number of Food Banks, charities and beneficiaries, tons of food collected and distributed (including sources and food categories), financials, HR, premises, vehicles, and handling equipment – from its membership **once a year**.

#### The main **purposes** are:

- ✓ Governance
- Communication
- Relationship with EU institutions and stakeholders
- Fundraising



#### 1. Why should we measure?

#### FEBA model



Report. The future of food banks in Europe. Impactful data for social good. Skill-sharing session, Brussels, 4-5 Feb. 2019: p. 5

We might also add other purposes...

#### **Operations:**

- Keep control on what we do and how
- Effectiveness (> results, better process & routine)
- ✓ Efficiency (< costs, < waste)</p>

#### Strategy and growth:

- Compare performance, set goals and objectives, give direction, plan
- ✓ Internal communication: > awareness, motivation, collaborators as ambassadors

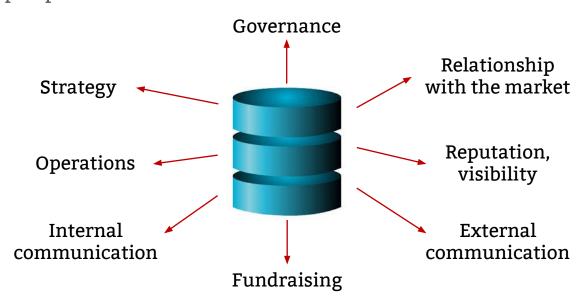
#### Relationship with «the market»:

- External communication: > visibility, credibility, reputation
- ✓ Set partnerships 8 collaborations: > power of negotiation, new opportunities



### 1. Why?

**Good**, updated, consistent, reliable, comparable, easy to access **data** help improve:



Having the right knowledge, let you go where you want to go, make the right decisions, take the right actions







We need the right knowledge to make the right decisions and take the right actions



It's not only a matter of **data**Data must be **good**, the right ones
Data are not **information**Information is not **knowledge** 

# Know-how Capability



Nick Milton is a Knowledge Management Guide, Coach, Mentor and Practitioner. Director of Knoco Ltd



**DATA** = raw numbers and words, simple and objective facts



**INFORMATION** = data + context (interpretation)

**DATA** = raw numbers and words, simple and objective facts

What does this mean?



**KNOWLEDGE** = information + rules (experience/decisions)

**INFORMATION** = data + context (interpretation)

**DATA** = raw numbers and words, simple and objective facts

What do we need to know? Why?

What does this mean?



**STRATEGY** = knowledge + goals & objectives

**KNOWLEDGE** = information + rules (experience/decisions)

**INFORMATION** = data + context (interpretation)

**DATA** = raw numbers and words, simple and objective facts

What should we do? How can we reach our goal?

What do we need to know? Why?

What does this mean?



**VISION** = where we aim to be

**STRATEGY** = knowledge + goals & objectives

**KNOWLEDGE** = information + rules (experience/decisions)

**INFORMATION** = data + context (interpretation)

**DATA** = raw numbers and words, simple and objective facts

Where do we aim to go in the future?

What should we do? How can we reach our goal?

What do we need to know? Why?

What does this mean?

Having the right knowledge, let you go where you want to go, make the right decisions, take the right actions











#### 2. What should we measure? Data collection

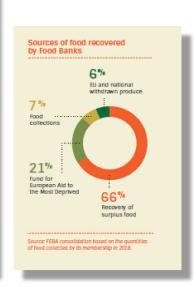
		EUROPEAN FEDE	RATION OF FOOD BA	NKS										100					
		Member country:		0															
		Name of person v	vho filled the form:																-
					ANALYSIS OF	THE QL	JANTITIE	ES RE	CEIVED	AND DI	ELIVE	RED	l						
runon	FAN FOOD DANKS SEDEDATION					1						2047 (-							
EUROPEAN FOOD BANKS FEDERATION						-	2017 (see note at the botton    QUANTITIES DELIVERED TO   QUANTITIES RECEIVED FROM			tom of t	QUANTITIES DELIVERED TO								
Member country:						Total		Other Total		EU &					Other			Other	Total
Name of person who filled the form:						Receive	d Association	Banks	Delivere d	withdraw Fruits &	EUFEAL	O Industry	Distrib.	Collection	Food Banks	Total Received	Association	ns Food Banks	Delivere d
	GLOBAL ANALY	SIS - 2017 with 20	16 COMPARIS	ON				di.		0	0	0	0	0	0	0	0	0	0
	32337.27	2011 11111 20																	
1. FOC	ID BANKS					-					8								
		On Jan 1, 2017	On Jan 1, 2018																
	Number of registered food banks					-	-												
	Number of satellites/antennae/branches						+			0	0	0	0	0	0	0	0	0	0
	Number of warehouses																		
2. CH/	ARITIES SERVED & END BENEFICIARIES									0	0	0	0	0	0	0	0	0	0
		2016	2017				-										-		
	Number of charities served										8								
	Number of beneficiaries *																		
	of which children 0-17 years		** Comme	⊕															
1	* Please, specify how this number is calculated			of benefic			_	_	_	_	_	1911/1919	_	_	_				
	Veekly, monthly or quaterly average At year end		the other	category):															
							FEBA Statistics Form (1/year)												
	Other" - describe															• • • • • • • • • • • • • • • • • • • •	( . / ) •	<b></b> ,	
3. FOC	OD COLLECTED & DELIVERED	20-	ıc .	-	2017														
-		2016 COLLECTED DELIVERED		COLLECT		- 111													
	Global Analysis Analysis Otyo			LOCKECI	LO   DELITERED	4													
P.)	Global Analysis Analysis Qty	received-delivered	( <del>+</del> )																











#### **Financials**

STATEMENT OF INCOME AND EXPENSES	2018/€	2017/
Income		
Membership fees	83.780	70.502
Donations from Individuals	10.234	13.958
Donations from Corporates and Foundations	433,987	253.596
EU Subisdies	148,878	(
Other revenues	31.828	88
Total Income	708,708	338,945
Expenses		
Network support activities	223.525	241.004
General & Administrative	336.716	68.093
Fund development	0	14.677
Total expenses	560.241	323.774
Income - Expenses	148,466	15.17
STATEMENT OF FINANCIAL POSITION	2018/€	2017/6
Assets		
Fixed assets	16.607	10.004
Accrued income	11.717	20.000
Prepaid expenses	0	11
Cash and cash equivalents	845128	330.624
Total assets	873.453	360.745
Net assets		
Reserves	27.438	1.40
Retained income	0	162,395
Continuity reserve	300,000	
Results for the year		15,17
Total net assets	327.438	177,566
Liabilities		
Provisions	0	25.000
Accounts payable	106.932	23.17
income recieved in advance	439.083	133,600
Total liabilities	546,014	181.773
Total net assets and liabilities	873.453	360.745

The more data
I collect, the better

What gets measured, gets managed



















#### DATA

Data is raw, unorganized facts that need to be processed. Data can be something simple and seemingly random and useless until it is organized

#### **INFORMATION**

When data is processed, organized, structured or presented in a given context so as to make it useful, it is called information





#### DATA

Data is raw, unorganized facts that need to be processed. Data can be something simple and seemingly random and useless until it is organized

#### **INDICATOR**

A thing that indicates the state or level of something. A gauge or meter of a specified kind

#### **INFORMATION**

When data is processed, organized, structured or presented in a given context so as to make it useful, it is called information

#### KPI

A metric of performance measurement. An organization may use KPIs to evaluate its success, or to evaluate the success of a particular activity in which it is engaged





#### **DATA**

Data is raw, unorganized facts that need to be processed. Data can be something simple and seemingly random and useless until it is organized

#### **INDICATOR**

A thing that indicates the state or level of something. A gauge or meter of a specified kind

#### **GOAL**

The purpose toward which an endeavor is directed. Goals may not be strictly measurable or tangible. With long-term perspective

#### **INFORMATION**

When data is processed, organized, structured or presented in a given context so as to make it useful, it is called information

#### **KPI**

A metric of performance measurement. An organization may use KPIs to evaluate its success, or to evaluate the success of a particular activity in which it is engaged

#### **OBJECTIVE**

Something that one's efforts or actions are intended to attain or accomplish; purpose; target. It must be measurable and tangible. With short-term perspective





#### **DATA**

Data is raw, unorganized facts that need to be processed. Data can be something simple and seemingly random and useless until it is organized

#### **INDICATOR**

A thing that indicates the state or level of something. A gauge or meter of a specified kind

#### **GOAL**

The purpose toward which an endeavor is directed. Goals may not be strictly measurable or tangible. With long-term perspective

#### **MISSION**

Statement that talks about HOW you will get to where you want to be. Defines the purpose and primary objectives related to your customer needs and team values. It answers the question, "What do we do? What makes us different?"

#### **INFORMATION**

When data is processed, organized, structured or presented in a given context so as to make it useful, it is called information

#### **KPI**

A metric of performance measurement. An organization may use KPIs to evaluate its success, or to evaluate the success of a particular activity in which it is engaged

#### **OBJECTIVE**

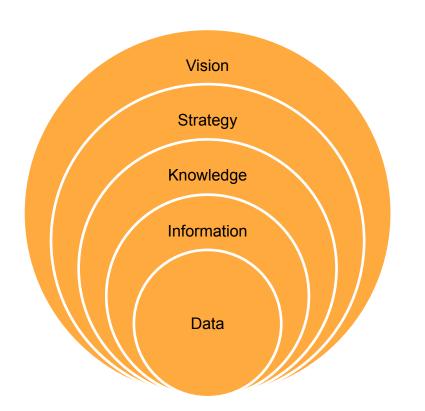
Something that one's efforts or actions are intended to attain or accomplish; purpose; target. It must be measurable and tangible. With short-term perspective

#### VISION

Statement that outlines WHERE you want to be. Communicates both the purpose and values of your business It answers the question, "Where do we aim to be?"



## To sum up...











#### Quantitative data

- They answer questions on the WHO, WHAT, HOW MUCH
- ✓ They provide an accurate measurement of the phenomenon investigated (eg. level of customer satisfaction, brand awareness, market share, etc.)
- ✓ They are generally descriptive
- ✓ The sample is generally extended
- ✓ Statistical skills are requested

Outputs: numbers, statistics...



## Two synergic approaches

#### Quantitative data

- They answer questions on the WHO, WHAT, HOW MUCH
- They provide an accurate measurement of the phenomenon investigated (eg. level of customer satisfaction, brand awareness, market share, etc.)
- ✓ They are generally descriptive
- ✓ The sample is generally extended
- ✓ Statistical skills are requested

Outputs: numbers, statistics...

#### Qualitative data

- ✓ They answer questions about WHY and HOW
- ✓ They provide a thorough investigation of a phenomenon or behavior
- ✓ They are generally explorative
- ✓ The sample is generally more restricted
- ✓ Psychological skills are requested

**Outputs**: images, sentences, opinions, behaviour, reactions...

# 3. How can we produce good information and key knowledge?





#### **Define Business Goals**

Define the business goals for data quality improvement

#### **Assess Existing Data State**

Assess existing data against multiple quality dimensions

#### **Analyze Results**

Analyze the assessment results for gaps with respect to goals

#### **Develop Improvement Plans**

Design and develop improvement plans based on prior analysis

#### **Implement Solutions**

Implement solutions determined in Improvement stage

#### **Setup Control Process**

Verify at periodic intervals that the data is consistent with business goals

Presented by Fabio Fraticelli, Brussels, 4-5 Feb. 2019

http://bigdata.black/training/tutorials/what-is-data-quality/





## Set the right goal... and the right data

Data depend first of all on your goals...

#### Data

N. vehicles, power supply (petrol, diesel, electric, bi-fuel cars)

Socio-demographic data (age groups) of beneficiaries

Socio-demographic data (age groups) of beneficiaries



## Set the right goal... and the right data

Data depend first of all on your goals...

Issue	Set the goal	Data
Sustainability, zero waste, zero emissions/CSR	Partnership with Volkswagen	N. vehicles, power supply (petrol, diesel, electric, bi-fuel cars)
Ageing society and poverty of elderly	Opportunities for funding	Socio-demographic data (age groups)
Child poverty	Opportunities for funding	Socio-demographic data (age groups)

N. vehicles, power supply (petrol, diesel, electric, bi-fuel cars)





**European Food Banks Federation** 24 Full Members

**5 Associate Members** 







## STRATEGY

- We take on responsibility for the environment and society.
- We break new ground.
- WE not me

SUSTAINABILITY COMMITTMENT

European Food Banks Federation







## Our fleet in 2019

3,457 vehicles





## **Innovation In Our Transportation**



## Our vision

In 2022...

# 7000 electric vehicles

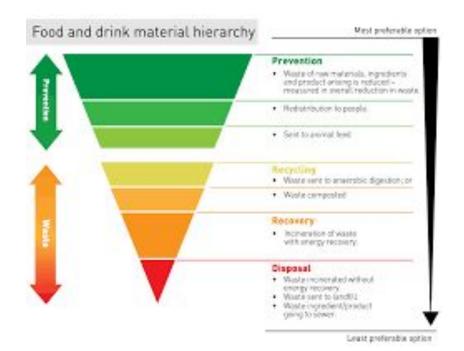
## Our vision





In 2022...

1,000,000 tonnes rescued





## Our impact









## Volkswagen



# Shaping mobility – for generations to come.



Our belief

Values and integrity

## Getting good food to good people



## Volkswagen

- Today we are saying hello
- We would like today to start the conversation







### **Ageing society**

**Opportunities for funding** 

Socio-demographic data



#### Agein

#### Poverty and social exclusion in the EU



Share of the total population at risk of poverty or social exclusion by country, 2018 (in %)

People (in million person

84.9 milion people at risk of poverty

Total population at risk of poverty: 21.9% BYSEX: 22.8% women. 20.9% men BY AGE: 24.3% < 18 years; 18.6% > 18.6% BY HOUSEHOLD: 21.2% with children; 22.5% without BY ACTIVITY: 11.7% employed; 64.5% unemployed 42 44 44 44 16, 182 185 185 185 EE CY EU28 LU PT BE HU MT PL DE SE AT CH' DK FR NL FI NO' SI CZ

Note: 2018 estimated data. Source: Eurostat (online data) Source: Eurostat, <u>EU-Statistics on Income and Living Conditions (EU-SILC)</u>

Data for the EU have been estimated.

EFTA countries (marked with \*) do not contribute to EU average.

Eurostat, 2018



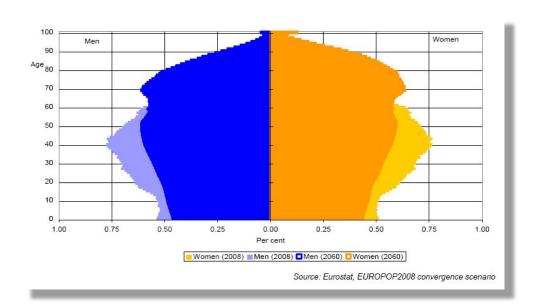
#### **Ageing society**

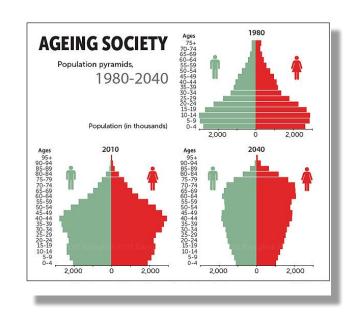
#### **Opportunities for funding**

#### Socio-demographic data



UE population pyramid: baby boomers\* are expected to swell the number of elderly by 2060, while the working-age population (ages 15-64) is expected to narrow considerably.

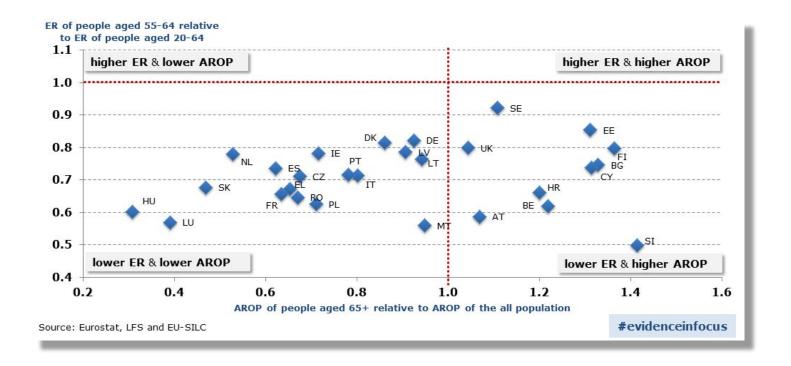




<sup>\*</sup>Born in the years following the Second World War, between 1944 and 1964, when there was a temporary marked increase in the birth rate. Currently aged between 55-75 years old



(ER) Employment ratio vs. (AROP) At-risk-of-poverty ratio for older people (2013)



#### **Child poverty**

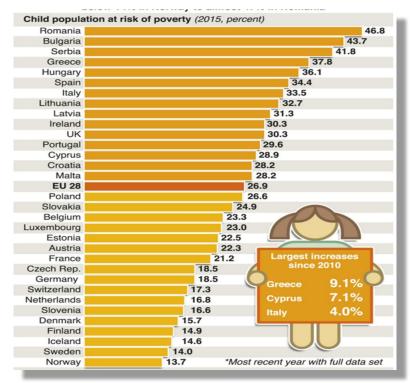
#### **Opportunities for funding**

#### Socio-demographic data



More than 1 in 4 children (26.9%) aged 0-17 were at risk of poverty or social exclusion in the EU in 2015.

Rates ranged from below 14% in Norway to almost 47% in Romania (Eurostat, 2015)



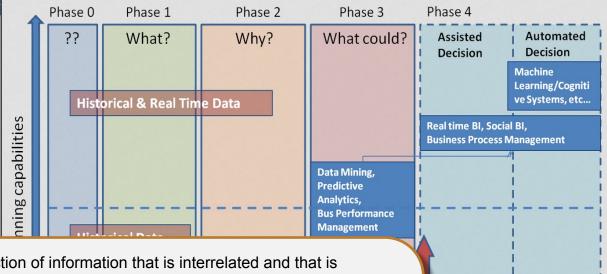


## How to measure food donation in terms of economic, environmental, nutritional and social impact?









**Database:** A logical collection of information that is interrelated and that is managed and stored as a unit, for example in the same computer file

Data set: Any organized collection of data

**Data source**: Data collected on a regular basis aggregated and/or used in the compilation and production of official statistics (e.g. survey)

Data analysis: the process of transforming raw data into usable information

**Data mining**: examining large pre-existing databases in order to generate new information

**OECD** definitions

Complexity of Data/Processes



# 4. For whom are we measuring?

Different **stakeholders**Different **informative needs**Different **data** to provide
Different **stories** to tell

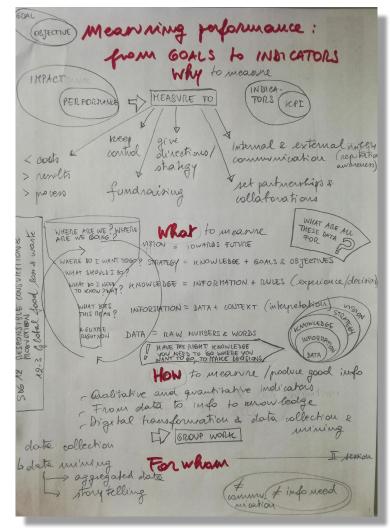
The way data are aggregated and distributed will be discussed in a dedicated session in one of our **next meetings**:

(data collection, data mining, aggregated data, storytelling)

an in the the Noise

## **Agenda**

I hope that now it makes more sense...











# 1.3

# Digital transformation and data collection

Fabio Fraticelli, COO, TechSoup Italia





... and I think about this:





... or this:



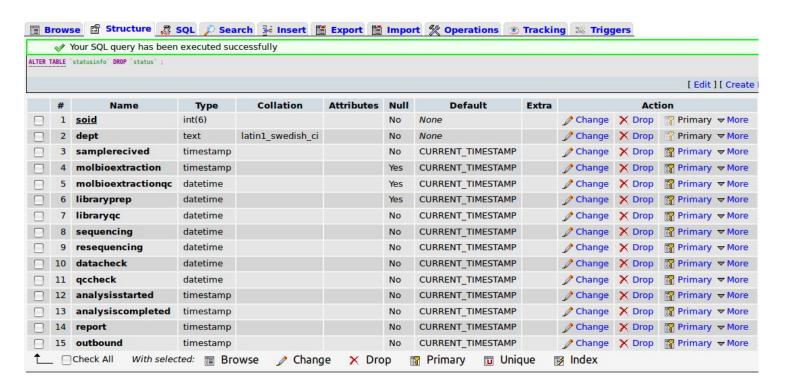


#### ... or even this:





... or even this:

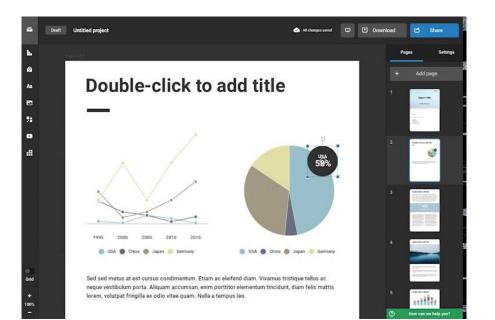




#### Our vision about data

#### A DATA COLLECTION PLATFORM TO DO DATA VISUAL STORYTELLING

#### WELCOME TO ONLINE OBSERVATORY!





... and I think about

#### CHANGE

TECHNOLOGY THAT ENHANCES DATA COLLECTION, MINING, VISUALIZATION



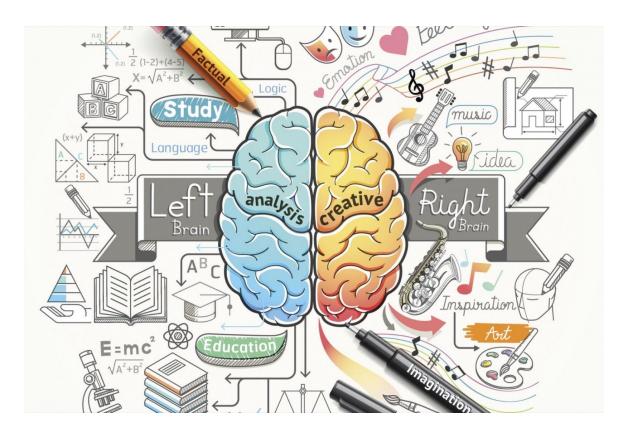








# A cultural / technical issue





# **Digital transformation**

A set of changes:

technological, cultural, organisational, social, creative and managerial changes. (Wikipedia, 2018)

#### **EVEN WHEN WE TALK ABOUT DATA COLLECTION!**







Understaffed organizations = focus on "core" activities







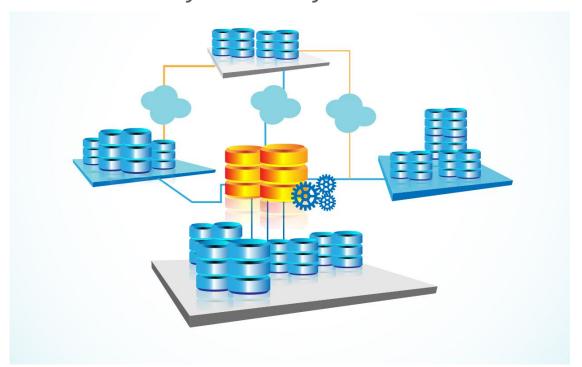
Tech as de-humanizing factor





## **Technical issue**

Data availability/reliability is a matter of concern





## **Technical issue**

Digital divide is (still) a fact

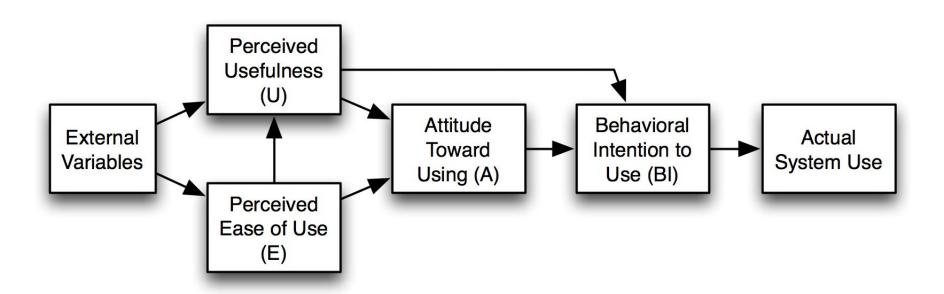




How can we <u>overcome</u> the <u>cultural/technical issues</u> related to the digital transformation required to <u>adopt a platform</u> for data collection and visual storytelling?

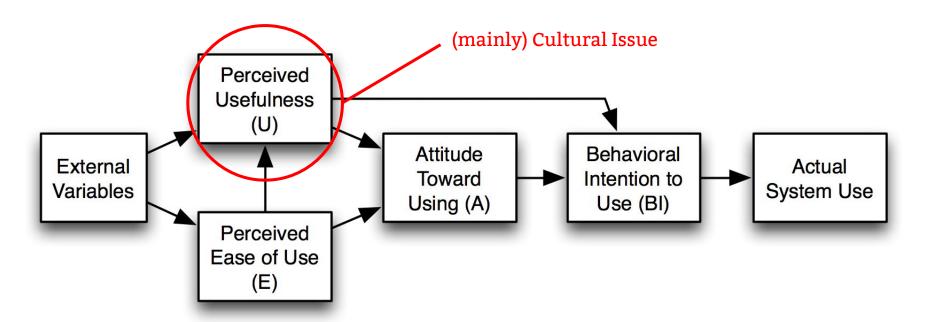


## **Technology Acceptance Model**





## **Technology Acceptance Model**





Perceived usefulness (cultural issue)

What utility do I get from using this platform?



# 1. Efficiency



Make the yearly data collection more:

- efficient
- reliable
- detailed



# 2. Engagement through reporting

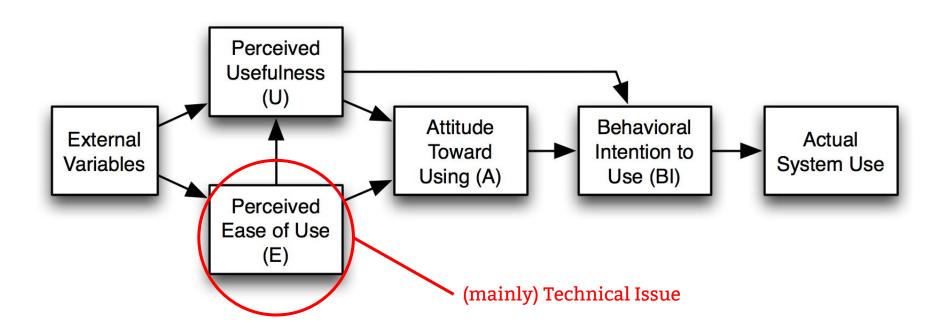


Simple and effective report creation and sharing:

- internally
- publicly
- privately (via secret link)



## **Technology Acceptance Model**



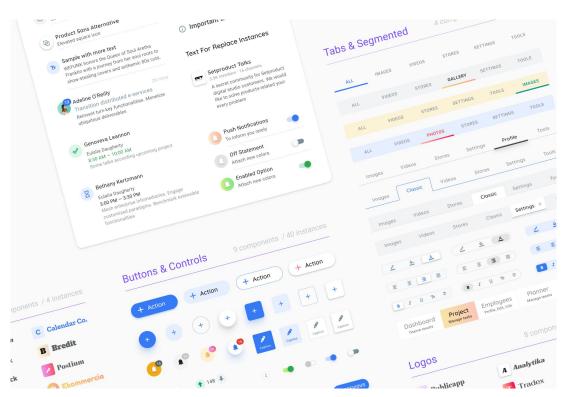


Perceived ease of use (technical issue)

How much effort will require this platform to be used?







The platform will be "zero-training":

- intuitive interface
- inline help







Data collection and Reports will be accessible from any device.



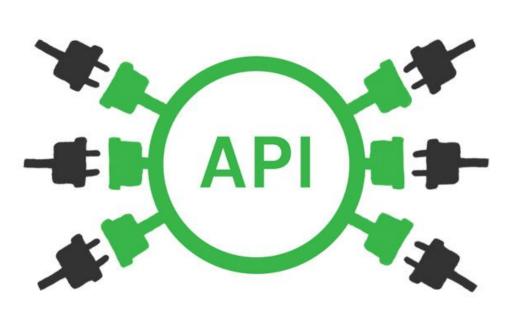
## 3. Multi-language



The whole platform will be available in the language of the foodbank country.



# 4. (NEXT to COME) Integration



After a pilot period (probably with manual entry), we can evaluate integration with existing systems (through APIs).

The platform will be developed with an "api-first" approach in mind.



How will we reach full IT-Acceptance?





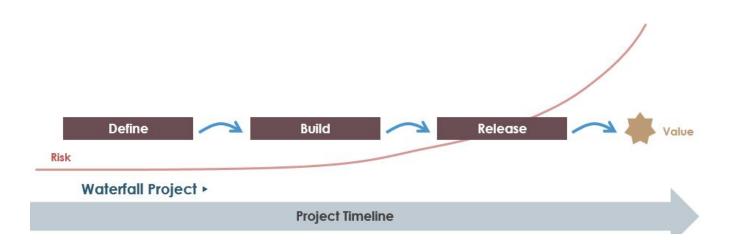




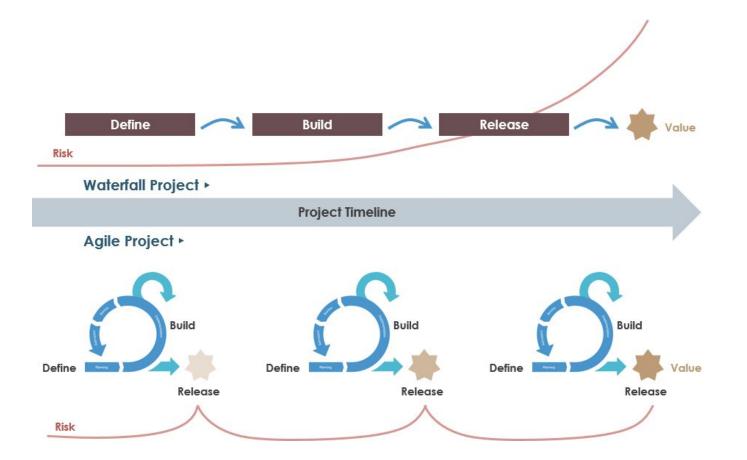


Through an appropriate project management approach for software development and adoption.



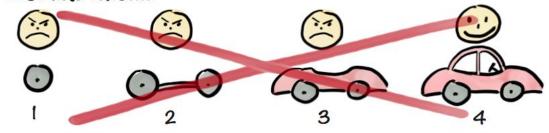




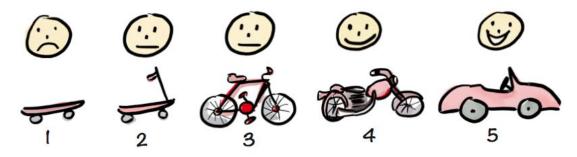




#### Not like this....



#### Like this!

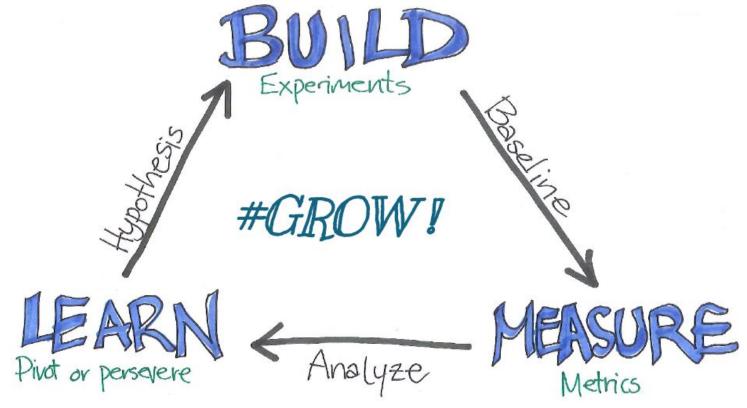


Henrik Kniberg











## PROJECT SUCCESS RATES AGILE VS WATERFALL





innovation is seeing what everybody has seen and thinking what nobody has thought.

Albert Szent-Györgyi



## 1.4

## **Working in Groups**





#### The project has got 3 milestones

**M1** 

Definition of common KPIs, dataset structure and data collection strategies



#### The project has got 3 milestones

**M1** 

Definition of common KPIs, dataset structure and data collection strategies

**M2** 

Development of the Observatory on food donation



#### The project has got 3 milestones

**M1** 

Definition of common KPIs, dataset structure and data collection strategies

**Group work** 

**M2** 

Development of the Observatory on food donation

**M3** 

Promotion and dissemination of the Observatory on food donation



#### Important KPIs used

Set the goals, think about the indicators for each area...

Impact area	Types of impact	KPIs	Frequency	Measurement method	Notes/comments
Economic					
Environmental					
Nutritional					
Social					



### 1.5

Next steps Wrap-up & closing remarks

Laura Gavinelli, Fabio Fraicelli & Angela Frigo





https://www.surveymonkey.com/r/T5HVTN2



# THANK YOU!





This event has received financial support from the European Union through the Grant Agreement SANTE/2019/E1/FEBA/SI2.823068.

The opinions expressed in this event do not necessarily reflect the official position of the European Commission